



U.S. ARMY CONTRACTING AGENCY



BRAC Augmentation and Implementation Support Services (BAISS) Contract

15 JUNE 2006

BAISS

1506

Supporting Soldiers Through Contracting

**SOUTHERN REGION
CONTRACTING CENTER-EAST**

ACA



Please

Supporting Soldiers Through Contracting



~~Turn~~ all
cell phones, pagers
and PDAs “Off” or
to “vibrate” mode



Supporting Soldiers Through Contracting

Greetings

Mr. Ronnell Booker

Contract Specialist, SRCC-East



Agenda

Supporting Soldiers Through Contracting



0900 - 1000	Registration and Industry Networking Session	
1000 - 1100	Greeting and Administrative Comments	Mr. Ronnell Booker
	BAISS Requirement Overview	Mr. Ronnell Booker Mr. Chris Suhre, FORSCOM G3 Mr. Gunnar Pedersen, Lead Stationing Analyst IMA SERO
	Draft Acquisition Approach and Milestones	Mr. Ronnell Booker
1100 - 1120	Break	
1120 - 1155	Question and Answer Session and Panel Discussions	BAISS Contracting Team
1155 - 1200	Closing Remarks	Mr. Ronnell Booker



Administrative Comments

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- Emergency Exits and Restrooms
- Breaks
- Q&A Session after the briefing
- Briefing and Q&A will be posted to web



Notice

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Introduction

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The Army, with its Joint partners, proposes BRAC recommendations that enhance the Military value of installations, advance the Modular Force Initiative, accommodates the rebasing of overseas units, enable the transformation of both the Active and Reserve Components as well as rebalancing the forces, contribute to Joint operations and Joint business functions, and reduce facilities cost of ownership. The most profound impact of the BRAC 2005 recommendations will be the transformation of the Army's installation infrastructure. The resulting infrastructure will enable the operational force to better meet the challenges of a dangerous and complex 21st century security environment.



The BAISS Program



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The objective of the BRAC Augmentation and Implementation Support Services (BAISS) Contract is to provide contractor services to support the implementation of BRAC guidance, as well as provide staff augmentation as supported units are relocated as a result of BRAC. The contract will provide contractor support services to satisfy the requirements of installations and other headquarters organizations supported by the Army Contracting Agency within the Continental United States (CONUS).



BRAC in Review

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Objectives of Base Re-alignment and Closure

- **Better integrate active and reserve units;**
- **Rearrange military forces to be able to act around the globe (Integrated Global Presence and Basing Strategy, IGPBS);**
- **Make the military more flexible and agile;**
- **Improve cooperation between military service branches while training and fighting (making the services more “Joint”); and,**
- **Convert unneeded resource capacity into warfighting capability**

Key Events

9 September 2005

President sent list to Congress

Southern Region Contracting

9 November 2005 Congress allowed list to go into effect (no



BRAC in Review

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Major Closures with Major Tenant Activities Affected

Fort McPherson, Georgia and Fort Gillem, Georgia

- United States Army Forces Command (FORSCOM)
- United States Army Reserve Command (USARC)
- Third United States Army / Army Central Command (ARCENT)
- Installation Management Agency, Southeast Region (IMA SERO)
- First United States Army

Fort Monroe, Virginia

- Training and Doctrine Command (TRADOC)
- Installation Management Agency, Northeast Region (IMA NERO)

Fort Monmouth, New Jersey

- Communications-Electronics Command (CECOM)
(and other CECOM associated activities)



BRAC in Review



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Major Re-alignments (in terms of total personnel displaced)

Installation	# of Personnel Displaced
Fort Bliss, Texas	21,075
Fort Knox, Kentucky	18,734
Fort Hood, Texas	18,315
Fort Belvoir, Virginia	15,294
Fort Benning, Georgia	11,661
Aberdeen Proving Ground, Maryland	10,264
Fort Sam Houston, Texas	9,506
Fort Lee, Virginia	8,076

➤ Source: Appendix C, BRAC Commission Final Report



Defining the Requirement

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Availability of Civilian and Military Personnel during BRAC is Unpredictable

Personnel shortages in the civilian workforce because civilians:

- Have the flexibility to remain in their current location
- May elect to seek other positions within the Government

Personnel shortages in the military workforce at the current (pre-BRAC) installation due to “pre-positioning” of military personnel at the gaining installation

Headquarters organizations in the operational and institutional Army and Installation staff organizations may experience personnel shortages at any point during the transition to the new BRAC-directed installation

**To satisfy interim staff requirements,
contractor support is required!**



Defining the Requirement

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Required Contractor Services to Cover Interim Requirements

Mission Support (Staff Augmentation) Army headquarters and installation staffs throughout the continental United States will require assistance in performing the day-to-day mission of the organization while the military and civilian workforce is transitioning to the new location

Implementation Support (BRAC Implementation) Army headquarters and installation staffs will require assistance in performing tasks that are specific to implementing the BRAC statute. Assistance required in this area involves support in planning, managing and controlling the organizational functions and resources (personnel, property, and equipment) during the



Types of Customers

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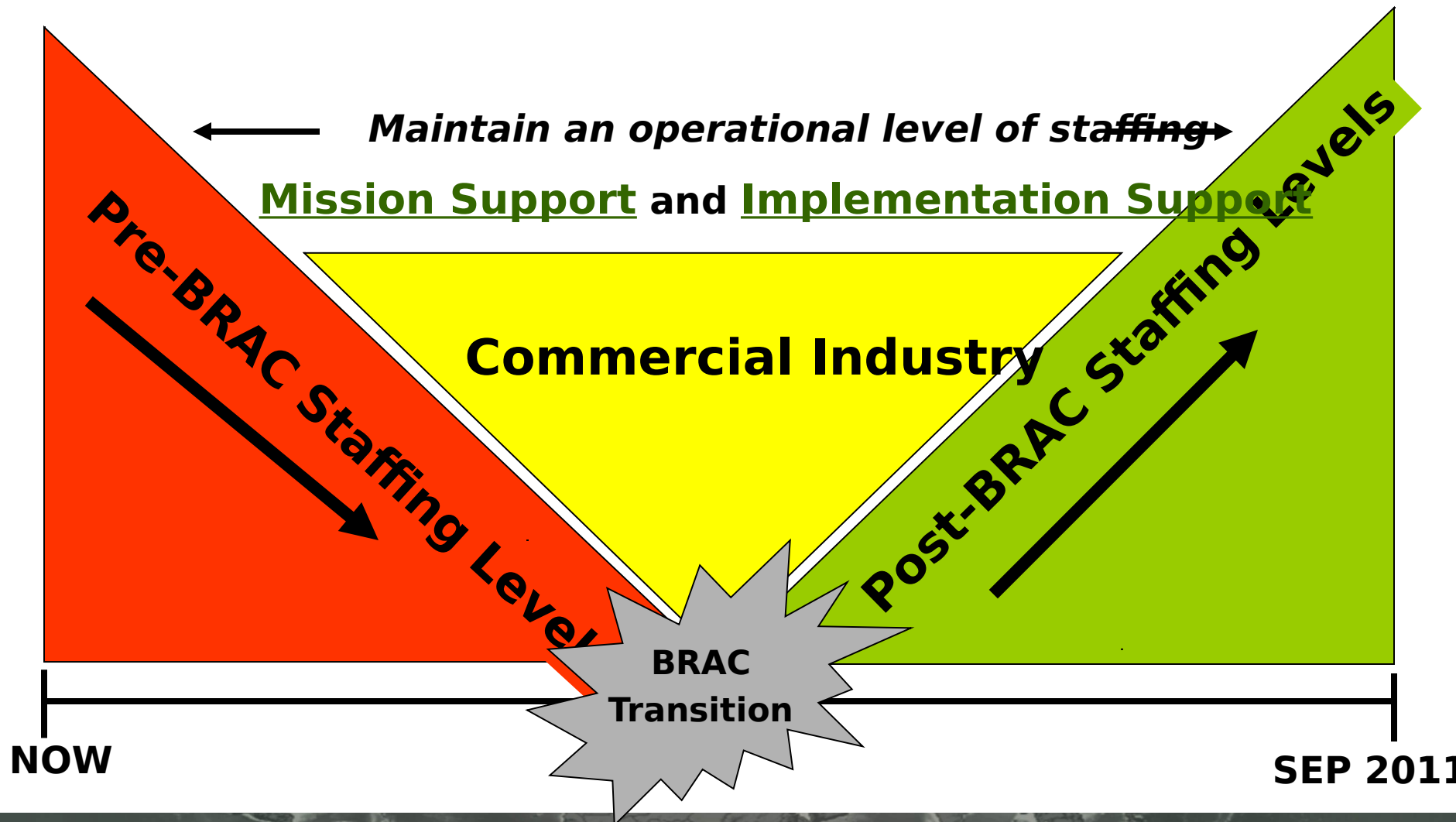
Customer Groups	Pre-dominant Type of Support Contemplated
Brigade Headquarters	Implementation Support
Small Civilian organizations	Mission Support
Division and Army Headquarters	Implementation and Mission Support
Major Army Commands (MACOMs)	Implementation and Mission Support
Large Civilian organizations	Implementation and Mission Support
Installation (Community Services)	Mission Support
Installation (BRAC services)	Implementation Support



Acquisition Challenge

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Challenge to the Acquisition Team...





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Overview of Potential Major Army Command (MACOM) Requirements

**Mr. Chris Suhre
FORSCOM, G3**



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Overview of Potential Installation Requirements

Mr. Gunnar Pedersen
Lead Stationing Analyst



Installation Management Agency

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Our Mission - provide equitable, effective and efficient management of Army installations worldwide to support mission readiness and execution, enable the Well-being of Soldiers, civilians and family members, improve the Army's aging infrastructure and preserve our environment.

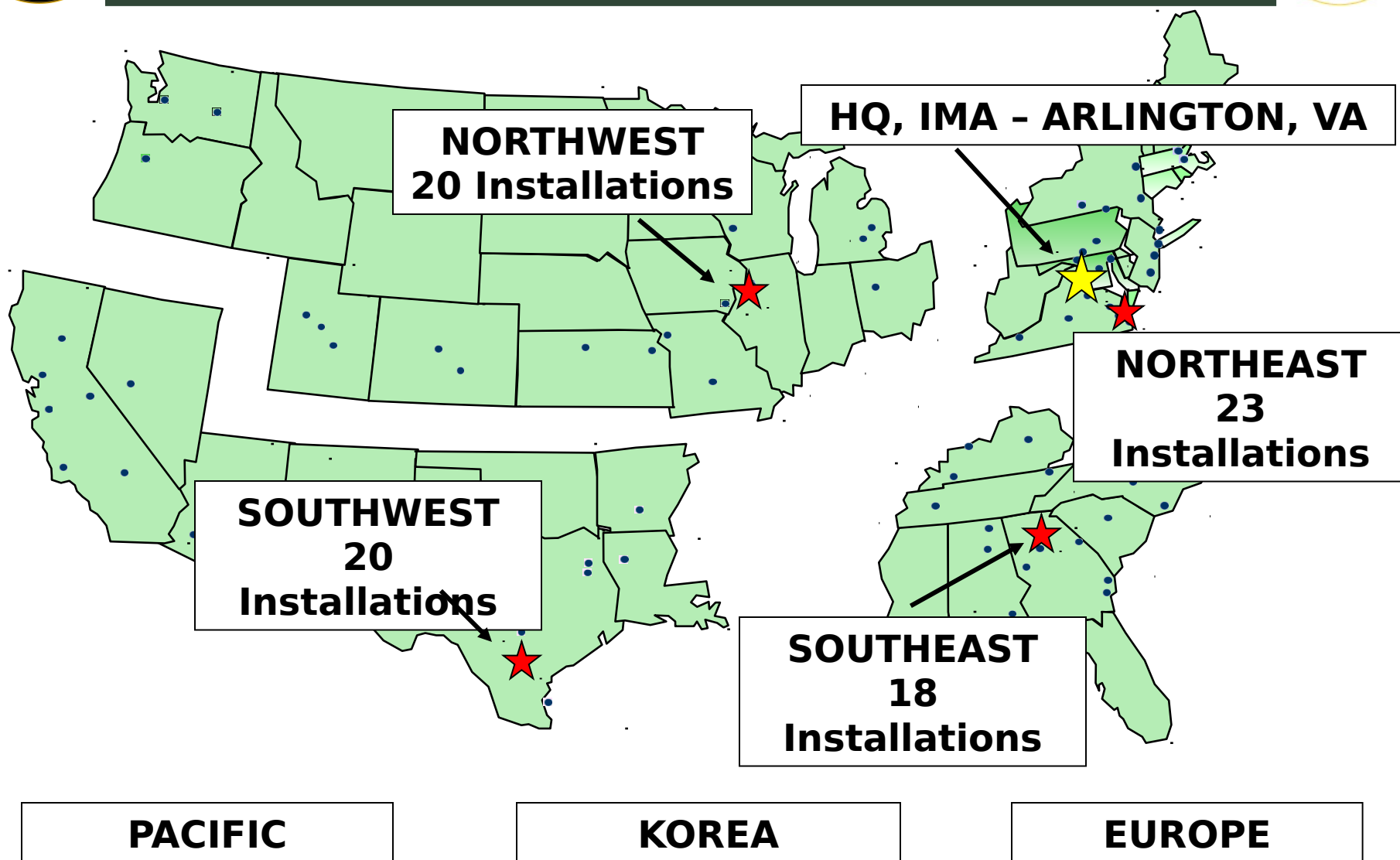
***Leading Change
for Installation Excellence***



INSTALLATION MANAGEMENT AGENCY TODAY - 4 CONUS/3 OCONUS REGIONS



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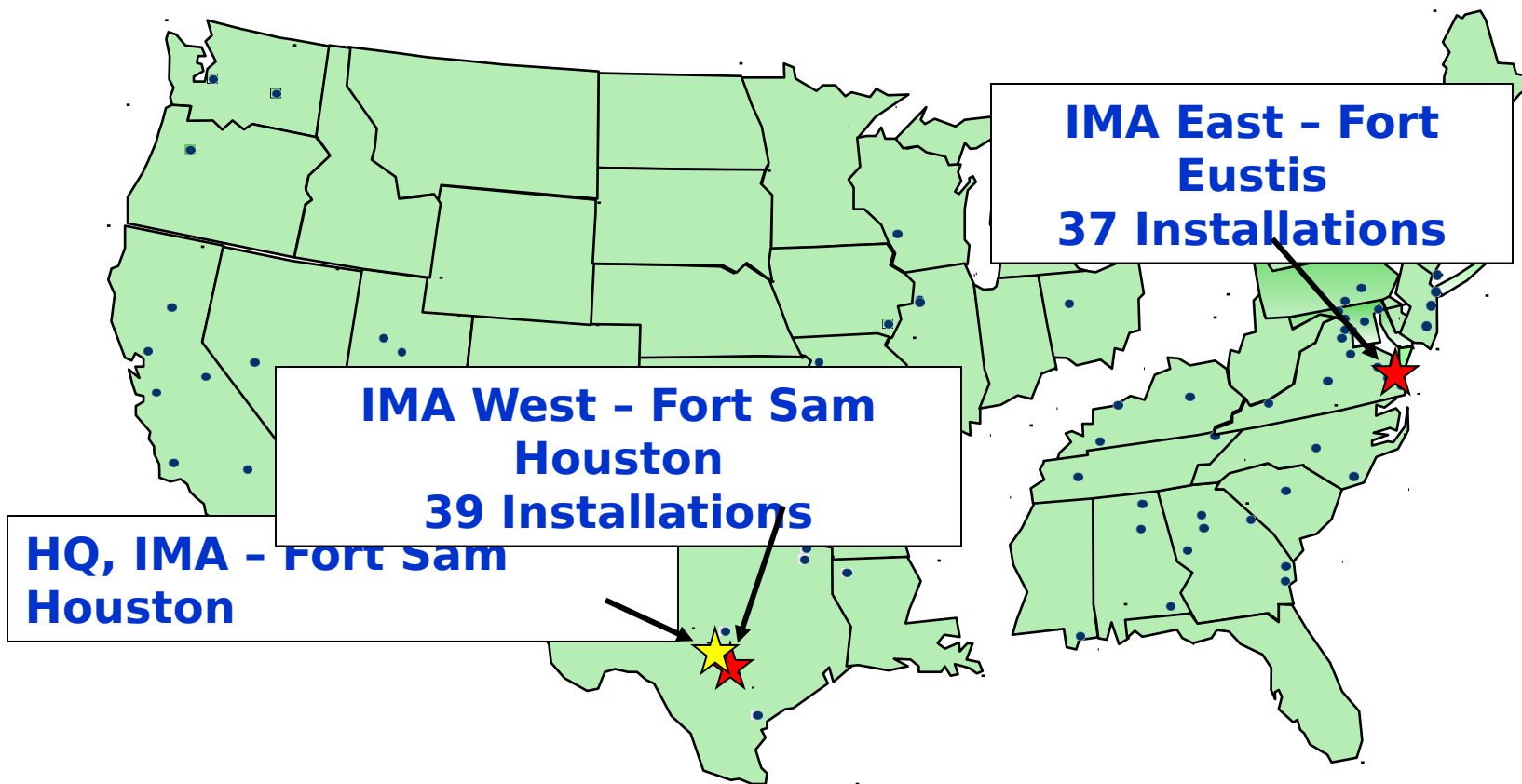




INSTALLATION MANAGEMENT AGENCY POST BRAC - 2 CONUS/3 OCONUS REGIONS



ing



PACIFIC

KOREA

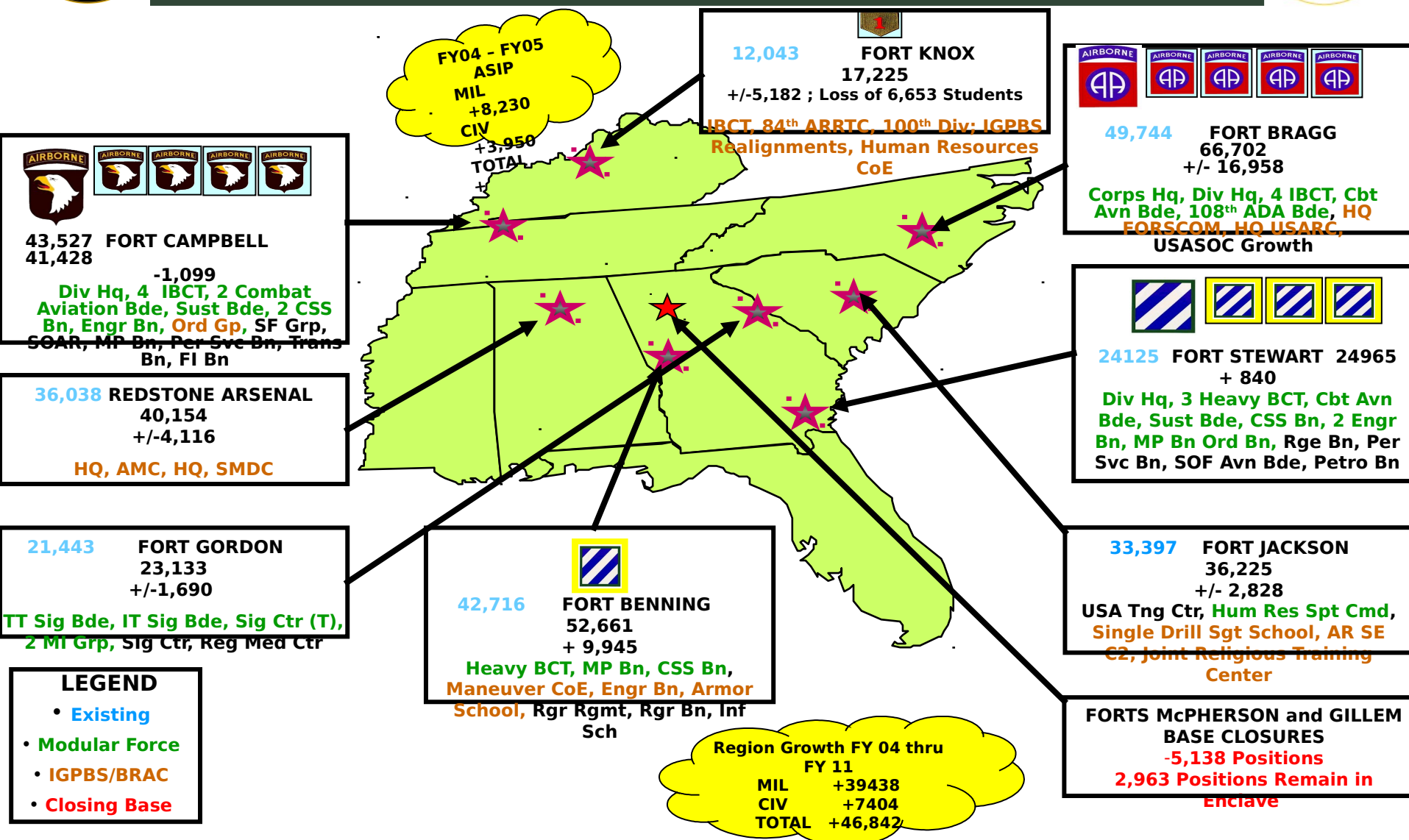
EUROPE



Transformation in the Southeast (AMF/IGPBS/BRAC)



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Fort McPherson/Gillem Closure



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OUTGOING BRAC ACTIONS:

● Directed Moves:

- Move Forces Command & USA Reserve Command to Ft. Bragg (2,335 PAX)
- Move 1A to Rock Island (275 PAX)
- Move 3A to Shaw AFB (933+ PAX).
- Combine IMA Regions (NE + SE) at Ft. Eustis (151 PAX)
- Move 2d Recruiting Bde to Redstone Arsenal (106 PAX)

● Discretionary Moves: 120 + unit moves

● Close and Dispose:

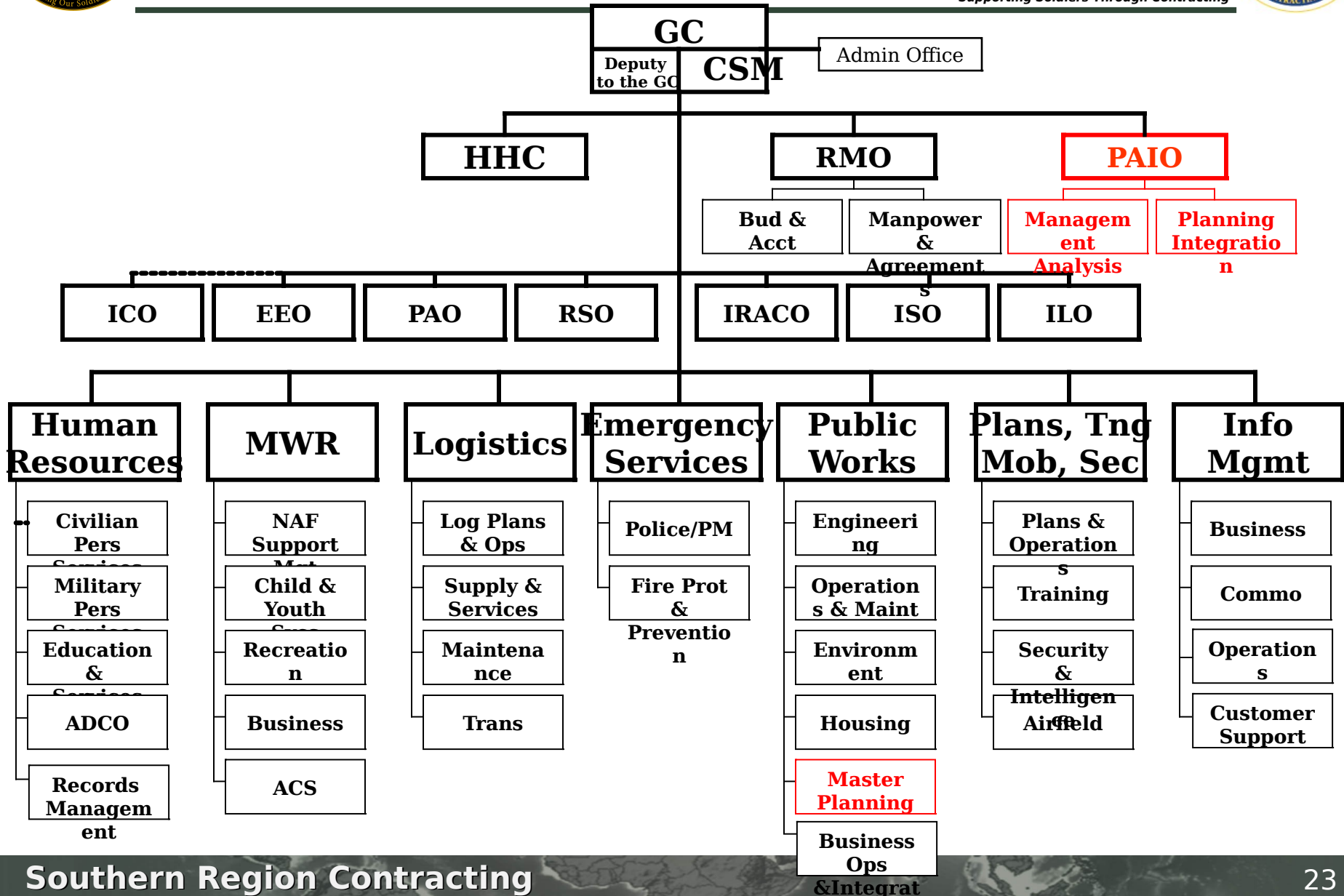
McPherson: 137 Surplus Buildings (2.0 MSF); 862 acres

Gillem: 169 Surplus Buildings (1.78 MSF); 483 acres



STANDARD GARRISON ORGANIZATION

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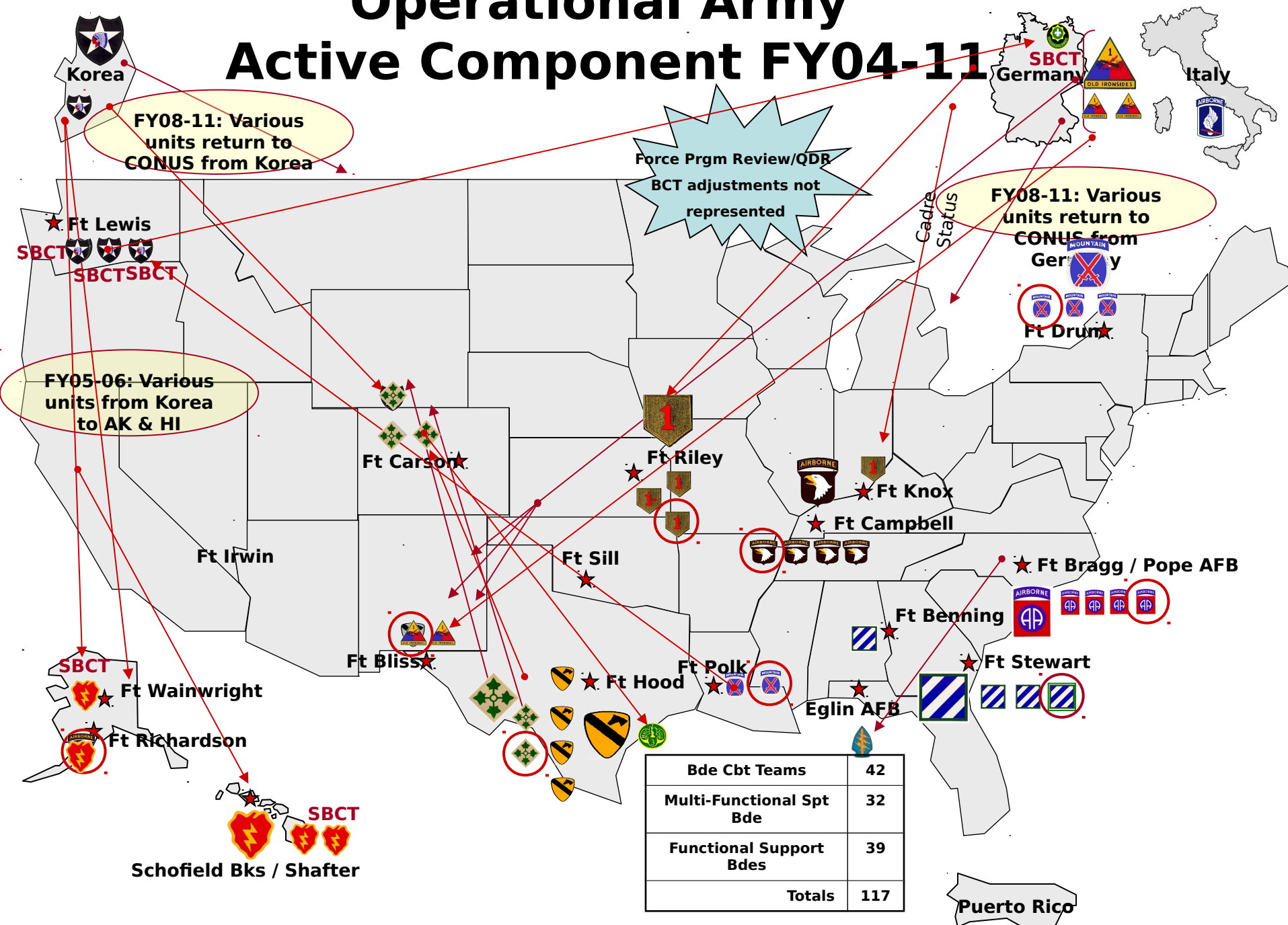
Types Of Workload To Be Contracted

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- HQ Staff Positions:
 - Project Managers
 - Movement Planners
 - Functional Specialists; e.g., stationing, logistics, engineer
 - Backfill as personnel depart and organizations remain operational
 - Dual-operations (forward/ rear detachments)
- Installations:
 - All functional areas, with emphasis on plans analysts and master planners
 - Surge taskings
 - Backfill as personnel depart must remain operational until closure

Operational Army Active Component FY04-11





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Draft Acquisition Approach

Mr. Ronnell Booker

Contract Specialist, SRCC-East



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Acquisition Approach

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- Aspects of the Acquisition
- Limitations on Subcontracting
- Basis of Award
- Milestones



Aspects of the

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Acquisition Characteristics

Scope of ID/IQ is all organizations serviced by the Army Contracting Agency (ACA)

- Includes many headquarters organizations and Army installations that are undergoing BRAC

Multiple Award Indefinite Delivery/ Indefinite Quantity

(ID/IQ) Contract

- Multiple award ID/IQ contracts
- SRCC-East will administer overall ID/IQ and will delegate ordering to other ACA offices upon request
- Typical task order length: 2 yrs for Mission Support; various length up to

5 yrs for Implementation Support



Aspects of the

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Acquisition

Contracts for Advisory & Assistance Services (CAAS)

Services acquired by contract to support or improve agency policy development, decision making, management and administration, program and project management and administration

FAR 16.505(c) stipulates ordering period of task order-contracts AND all task orders shall not exceed 5 years

Affects task orders and options on those task orders; everything ends at 5 year point (2011)

Management Decision Documents (MDD) for all orders to cover CAAS task orders is currently suspended due to 4-star flag officer approval of all service contracts (memo "Army Policy for Hiring and Initiation /Continuation of Contracts for Service Personnel"



Aspects of the

Supporting Soldiers Through Contracting

Acquisition

Contracts for Advisory & Assistance Services (CAAAS)

Ordering period and all task orders must end at 5 year point

Year 0 Year 1 Year 2 Year 3 Year 4 Year 5

5 year ID/IQ Ordering Period

Possible 12-month Task Order Lengths (Shorter periods are also allowed)

1 year base, 4 year option

1 year base, 3 year option

1 year base, 2 year option

1 year base, 1 yr option

1 year



Aspects of the Acquisition

Organizational Conflict of Interest (OCI)

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Nature of work may include, but not limited to:

- Services to support preparation of specs & work statements
- Technical evaluation of other contractor's products & services
- Surveillance of other contractor's services and work products
- Access to other contractor's proprietary information

An OCI may arise and result in:

- An unfair competitive advantage for the contractor;
- Contractor's inability to be objective in performing the contract; **OR**



Aspects of the



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Organizational Conflict of Interest exists if a contractor handles both tasks areas:

ACME, Inc

Currently provides a contract augmentee in IMA BRAC Division and assists in developing a SOW for a "BRAC Operations Officer" task order

**MUST
PREVENT
THIS !**



ACME, Inc

wins "BRAC Operations Officer" task order due to a very "**in depth understanding**" of the SOW !?!

Augmentation services during BRAC in these staff functions
(Mission Support)

Perform BRAC tasks assigned to these staff areas

**(BRAC
Implementation)**

Need to mitigate /prevent conflict of interest



Aspects of the

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Mitigating Acquisition through the Solicitation

- Contractors / Contractor Teams may prime in either Mission Support or Implementation Support, but NOT both

- Contractors / Contractor Teams may submit proposals for both, but Contractor / Contractor Team must specify preference PRIOR to Mission Support | Implementation Support evaluation in the event offeror is rated successful in both areas

Maximum # of Awards: **4 (four)**

Estimated % of work: **68 %**

Maximum # of Awards: **3 (three)**

Estimated % of work: **32 %**

Total combined ceiling for all ID/IQ contract awards in both Mission and Implementation Support :

\$ 464 Million



Aspects of the Acquisition

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Task Order Process

- Fair Opportunity For Consideration for all task orders

IAW FAR 16.505(b)

- Task Order KO decides if requirement is Mission Support or

Implementation Support for TO competition

- ID/IQ awardees in the Mission Support area do not compete

with awardees in the Implementation Support area for task

orders, and vice versa



Aspects of the



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Other Special Notes Acquisition

— Teaming

- Contractors may propose on different teams (no restriction on teaming)
- Post-award may add/delete team members at ID/IQ level
- Can add team members for a specific task order

— Labor Categories

- Service Contract Act applies at TO level based on place of performance
- Provisions will be included to add new categories



Aspects of the

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Acquisition

Other Special Notes (cont'd)

- **Funding for Task Orders will be at the Task Order level**
- **Minimum Guarantees**
 - Objective to satisfy minimum through task order awards
 - Value of the minimums are yet to be determined



Limitations on Subcontracting

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Service-Disabled Veteran Owned Small Businesses are the prime Contractors on BAISS

- At least 50% of the cost of contract performance incurred for personnel shall be expended for employees of the prime (per FAR 52.219-14)
- SDVOSB prime may have a sub-contractor of any size or Government recognized socio-economic category
- Adherence to the Limitation on Subcontracting clause will be verified through contract personnel costs reported on Quarterly reports sent to SRCC-



Basis for Award

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Four factors will be employed to determine best value for the ID/IQ awards using best value - trade-off approach:

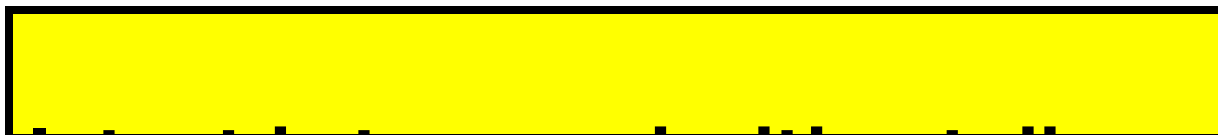
Staffing Plan

Capability and Capacity

- Depth of support - ability to satisfy broad nature of the SOO
- Experience

Past Performance

Price



Intent is to award without discussions



Basis of Award

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Factors listed in descending order of importance

- Staffing = most important factor
- Capability & Capacity approximately equal to Past Performance
- Price least important
- All non price factors, when combined, are substantially more important than Price



Milestones



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Major Milestones	Planned
Draft Acquisition Strategy Complete	23 June 06
Draft Section H,L,M	23 June 06
Industry Day	15 June 06
Pre-solicitation Conference	9 Nov 06
Release RFP	15 Nov 06
Proposals Due	17 Jan 07
Evaluations Complete	15 Feb 07
Award	14 Mar 07



20-Min Break

* Restrooms are in the rear

* Smoking is not allowed in the building



Question and Answer Session and Panel Discussions

BAISS Contracting Team



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Closing Remarks

Mr. Ronnell Booker

Contract Specialist, SRCC-East



Closing Remarks

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- **Thanks for Coming Out !**
- **Continue to communicate concerns/questions**
- **Look for the notice of pre-solicitation conference and RFP in ASFI (Army Single Face to Industry)**

<https://acquisition.army.mil/asfi/>

- **Drive Safely and Have Fun on the**



Contacts

Supporting Soldiers Through Contracting



- **BAISS Website: Under Construction!** Check the SRCC-East homepage at <http://www.forscom.army.mil/aacc/>

- **BAISS Email:**
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